

Steps for Impact Health Sharing (IHS) for Churches & Small Businesses

Ron Lively, M.Div., M.A. (M&FC) – SwitchAndSupport.org; 615-238-4035; ronwlively@gmail.com; lively@acnibo.com

IHS Pre-Presentation: (Watch 9 minutes of IHS videos and Review Guidelines)

1. Video #1 (5:16) – “**The History of Health Sharing and Impact Health Sharing**”. Click on arrow back.
2. Video #2 (:58) – **What is Impact Health Sharing?** Click on arrow back.
3. Video #3 (3:27) – **Testimonial Video – Baptist Church & School in NJ**. Click on arrow back.
4. **IHS Guidelines** – download and review the Guidelines.

Presentation (30 to 45 minutes):

- a. Confirmed watched **Videos** and read **Guidelines**; Reaction
 - b. **Plan:** Introduce Impact Health Sharing & suggest they ask for a no-obligation group quote.
 - c. **Background** in Healthcare / Formerly Health & Life Licensed, etc. / Bi-vocational / BiblicalMentoring.org.
Now - Referring non-licensed marketing partner via ACN (American Communications Network).
 - d. Introduce **Flyer** of all Services / ACN (exclusive marketing partner via lively.ACNIbo.com online store)
 - e. Note: Most **questions** are to be presented to the trained professionals at Impact Health Sharing
 - f. Go to SwitchAndSupport.org to learn of the **mission** of: “*Helping Customers Save on Essential Services while Generating Monthly Funds for a Favorite Missionary or Mission*”.
 - g. Note: this script is posted at the bottom of [Promotion](#).
1. Personal IHS **Membership Card**.
 2. Personal **Portal** / stats via my personal IHS membership summary with login.
 3. **Personal Quote:** Form to get a – Personal (Individual / Family) Quote .
 4. **Video #4 (:55) – Impact for Groups**.
 5. **My ACN Online Shopping Page:** Business Healthcare (limited to 49 employees)
 6. **Call 855-378-6777** to launch the referral process – to talk to the trained experts
 7. **Group Quote:** Complete the online form to get a quote for whole group – essential to compare cost.
(Need the age of oldest member in the family / and # covered; requires a \$79/application fee per person/family & two forms of ID - Drivers License / SS Card)
 8. **Important:** Be sure to use Referring Partner Number **IBO # 012575283** and identify one missionary or mission to receive 50% of the commission for this group.
 9. Mention **Post-Presentation Videos** for further research.

IHS Post-Presentation:

1. Video #5 (7:29) – **Sharing Protocols**. Nuts & Bolts of why IHS is best of the sharing plans.
2. More videos / more testimonials: [Member Video Reviews \(impacthealthsharing.com\)](http://MemberVideoReviews(impacthealthsharing.com))